



# Trust your mission-critical IT infrastructure to the leader in flexible data center solutions and enjoy peace of mind.



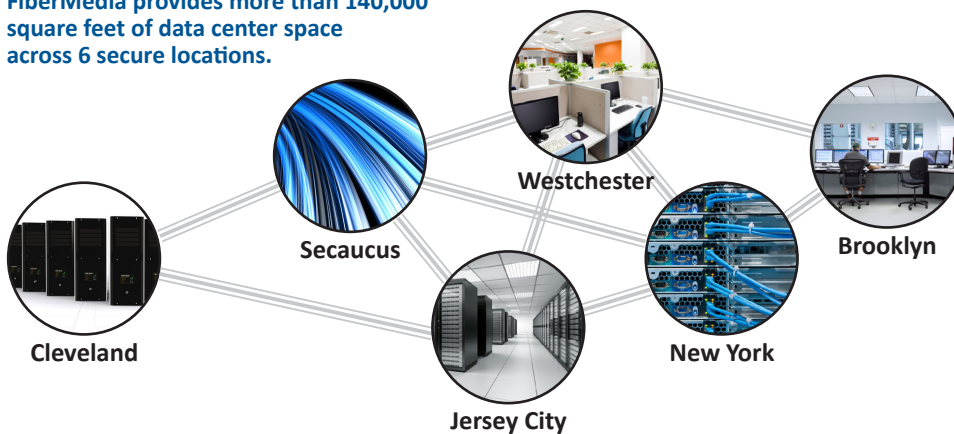
## Discover why clients consider us their trusted partner in infrastructure support.

For more than 10 years, FiberMedia has been the one-source infrastructure support solution for mid-sized and large-cap enterprise clients in **financial services, healthcare, media** and **IT**. Our clients rely on our highly secure, redundant network of six carefully chosen data center locations offering geographic diversity and enhanced protection. Each center is designed to function as both a primary and disaster recovery site.

## Work with the flexible partner in an industry that's anything but.

In an industry that's known for its lack of adaptability, we actually stretch to satisfy your mission-critical data needs. To begin, we listen carefully to what you need. Then, we engage our highly experienced sales engineers to develop a detailed understanding of your requirements. Finally, our design and build team develops space and power solutions customized to your specifications. And we constantly adapt to your growth requirements -- whatever the need -- through our dedicated, 24/7 customer support.

**FiberMedia provides more than 140,000 square feet of data center space across 6 secure locations.**



## Why FiberMedia is the recognized leader in flexible data center solutions:

- Over **90,000 square feet of available, conditioned co-location space** allows your diverse needs to be easily handled as you grow.
- Only **network of five data centers in the New York Metro area** that delivers secure, robust and redundant SAS70 Type2 audited facilities for co-location and disaster recovery.
- Dedicated **customer support available 24/7**.
- Flexible **service packages that scale with your business** -- from simple space and cabinet solutions to full working business recovery seats to on-demand cloud infrastructure.
- 100% **carrier-neutral network connectivity** and **close access to all major financial exchanges** means **low-latency applications** run more effectively.
- **Private, high-speed data center network** enables clients to move and replicate data at lower cost over a multi-carrier peering network -- while providing enhanced security.
- More than **30 Megawatts of power from diverse grids** on tap to support the growing demand for high-power density solutions.
- Customized **managed services solutions that scale at low-cost** -- remote hands, device monitoring and management, data storage and backup -- allow you to focus on your business growth.
- **Cloud platform** delivers on-demand infrastructure and storage, saving significant hardware, software and facilities costs.
- Specially trained **in-house design/build/engineering staff** creates customized data centers and facilitates hassle-free technology migrations.

## Clients across many industries rely on us to respond to their growing business needs:

**Q. How do I secure my IT infrastructure and minimize risks beyond my control like power outages, telecom failures or facility issues?**

**A.** We provide highly secure and robust Tier III-type data center facilities with N+1 or 2N redundancy for power and cooling, access to multiple telecom providers and a highly specialized staff to give you peace of mind.

**Q. How do I ensure I will be able to recover from IT equipment failures?**

**A.** We offer data backup and storage solutions that ensure you don't lose your critical data -- you control the level of service -- including speed, access and frequency -- at a cost that makes business sense to you.

**Q. I have a support team that understands our IT; how will I support business effectively in an outsourced model without increasing my costs?**

**A.** Our business is understanding your business and supporting your IT infrastructure and staff. We offer 24/7 access for your IT staff. We provide customized solutions for high availability through our 24/7 NOC, remote hands, 24/7 device monitoring or, if you need it, fully managed on-demand capacity. And we always provide you with a dedicated customer service representative, 24 hours a day.

**Q. How can I secure my business from local and regional disasters?**

**A.** Our network of 6 carefully chosen locations offers geographic diversity and enhanced protection across the region. Each location is designed to function as both a primary and disaster recovery site, completely supported by our business continuity process. To extend the DR radius, we also provide services from Cleveland, Ohio. We can even bring a mobile data center with work seats to a location of your choice.

**Q. My future business needs are unpredictable. How do I ensure I don't get stranded without options?**

**A.** Our experience is designing and building customized, high-availability data centers for enterprises and carriers. We work with you to optimize the best combination of options for your needs -- your own data center, our facilities, and on-demand technology -- unlike any other provider in the industry.

Find out today how you can make FiberMedia **your** trusted partner.

Contact our Sales Department at **1.855.808.3300** or **sales@fibermedia.net**  
**fibermedia.net**

